

Ocean Rate Bulletin



Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2004.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2004. Source: PIERS, July 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztaiff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
Chassis = Chassis Surcharge
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 42.3 \ 47.1

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	71%	74%	20										
NYK Line	10%	9%	16	\$3,100	\$230								\$3,330
Maersk-SeaLand	9%	9%	35	\$5,300	\$230	\$40							\$5,570
Hyundai	9%	8%	20										
Average Container Rate													\$4,397

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 6.0 \ 218.1

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	67%	2%	12										
Yang Ming	33%	1%	12										
MOL	0%	97%	10										

Average Container Rate

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 16.0 \ 20.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	38%	40%	15										
Maersk-SeaLand	38%	30%	19	\$6,300	\$230	\$40							\$6,570
APL	13%	10%	19	\$4,400	\$230								\$4,630
Hanjin	13%	10%	16										
MOL	0%	10%	19										
Average Container Rate													\$6,085

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 222.0 \ 693.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	51%	21%	15	\$4,900	\$230	\$40							\$5,170
OOCL	11%	7%	12										
Yang Ming	11%	3%	16										
NYK Line	10%	4%	12	\$2,900	\$230								\$3,130
Evergreen	6%	3%	14	\$3,000	\$230	\$40							\$3,270
Hatsu Marine Ltd.	5%	2%	14	\$3,400	\$230	\$40							\$3,670
MOL	3%	54%	18										
APL	2%	3%	13	\$3,550	\$230								\$3,780
China Shipping	1%	0%	20										
Hyundai	1%	0%	13										
Average Container Rate													\$4,609

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 55.8 \ 107.2

Month\Year: 55.6 \ 107.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	53%	33%	20										
Maersk-SeaLand	22%	19%	37	\$5,300	\$230	\$40							\$5,570
NYK Line	7%	13%	13	\$2,800	\$230								\$3,030
Evergreen	7%	4%	22	\$3,700	\$230								\$3,930
Hyundai	7%	4%	24										
Hanjin	2%	1%	19										
Mexican Line	2%	6%	33										
MOL	0%	15%	25	\$6,450	\$230	\$40							\$6,720
APL	0%	6%	24	\$3,850	\$230								\$4,080
Average Container Rate													\$4,734

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 126.3 \ 368.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	40%	14%	13										
Maersk-SeaLand	19%	8%	15	\$4,900	\$230	\$40	4%						\$5,366
OOCL	16%	5%	11										
Evergreen	10%	3%	12	\$3,000	\$230								\$3,230
NYK Line	8%	3%	11										
Hanjin	3%	1%	11										
MOL	2%	64%	10										
APL	2%	1%	12										
Average Container Rate													\$4,654

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 142.4 \ 198.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Maersk-SeaLand	48%	39%	24	\$5,300	\$230	\$40							\$5,570
OOCL	20%	19%	15										
NYK Line	15%	12%	16	\$3,100	\$230								\$3,330
MOL	6%	13%	15	\$6,450	\$230	\$40							\$6,720
Hyundai	6%	5%	17										
APL	6%	11%	17	\$3,850	\$230								\$4,080
Average Container Rate													\$5,080

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 70.1 \ 112.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	56%	38%	20	\$2,800	\$230								\$3,030
OOCL	37%	32%	16										
Hyundai	6%	5%	23										
Hapag-Lloyd	1%	1%	18	\$2,856	\$180	\$40							\$3,076
MOL	0%	16%	22	\$6,450	\$230	\$40							\$6,720
P&O Nedlloyd	0%	4%	15	\$3,550	\$230								\$3,780
Average Container Rate													\$3,031

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: July 2004

Month\Year: 38.6 \ 113.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	65%	44%	13										
OOCL	32%	22%	15										
Evergreen	3%	3%	17	\$3,700	\$230								\$3,930
P&O Nedlloyd	0%	16%	13	\$3,300	\$230								\$3,530
MOL	0%	11%	15	\$6,420	\$230	\$40							\$6,690
APL	0%	4%	20	\$3,850	\$230								\$4,080
Average Container Rate													\$3,930